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This material is designed to be used by financial advisors who have attended Invesco Consulting's "StorySelling" presentation "StorySelling" is based on the book, StorySelling for Financial Advisors: How ...

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position, he works with and presents to financial advisors across North America Scott is a sought-after keynote speaker who brings thirty-plus years of industry experience coupled with a creativity known to educate and entertain He is a co-author of five books, including StorySelling for Financial Advisors: How ...

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Anthony, author of “StorySelling for Financial Advisors,” “The New Retirementality” and “Your Clients for Life,” co-producer of a coaching community called ROLAdvisor (‘ROL’ standing for ‘return on life’) ...